

CHS FARMER-OWNERS AND THE GLOBAL GRAIN MARKET



CHS farmer-owners, customers and rural communities are impacted by current trade disputes and tariffs

- Tariffs on soybeans and other agricultural commodities hurt U.S. farmers, ranchers and rural communities.
- Trade disputes have already impacted trade flows and the price producers receive for their commodities.
- If tariffs continue, there will be challenges in storing and moving this year's harvest to domestic and international markets.
- There is potential for even greater market disruption if trading relationships between the United States and our key export markets do not improve. CHS also is concerned about the potential for new tariffs to go into effect in the coming weeks.
- CHS is responding by engaging with policy makers, negotiators, producers, customers and value-chain partners. We are working diligently to navigate current challenges and ensure the best possible outcome for our farmer-owners. We are seeking ways to partner with government and industry to develop new markets for agricultural commodities.

CHS believes

- The U.S. government must work to expand market access and pursue policies that ensure fair competition and a level international playing field for U.S. farmers and ranchers.
- A vibrant and competitive export environment is critical to ensure fair market value for American products.
- In order to stay competitive, we must keep pace with the complex energy, grains and foods marketplace.
- On behalf of our owners, we have invested in domestic and global infrastructure to gain access and efficiently move commodities around the globe.

CHS urges Congress and the Administration to

- Recognize the impact of trade policy changes on agriculture, a sector that is a net exporter.
- Recognize the impact trade disputes have on farmers, ranchers and rural communities.
- Find a comprehensive and thoughtful resolution to the current trade environment that provides fair and open markets over government assistance.



\$140.5 billion:

Amount in U.S. ag exports in fiscal year 2017, the third highest year on record*

\$10.9 billion:

Increase in U.S. ag exports from fiscal years 2016 to 2017*

700-750 million bushels:

Number of bushels that CHS originates for export annually

2 billion bushels:

Number of bushels of grains and oil seeds CHS markets domestically and to export customers each year

Additional information

If you have questions or would like additional information, please contact CHS Government Affairs
CHSGovAffairs@chsinc.com.



Who We Are

CHS Inc. is a global agribusiness owned by farmers, ranchers and cooperatives across the United States. Diversified in energy, grains and foods, we're committed to helping our farmer-owners, customers and other stakeholders grow their businesses through our domestic and global operations. CHS supplies energy, crop nutrients, grain marketing services, animal feed and food and food ingredients. We also operate petroleum refineries/pipelines and manufacture, market and distribute Cenex® brand refined fuels, lubricants, propane and renewable energy products.

*Source: USDA Foreign Agriculture Service, fiscal year 2017

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CHS Farmer-owned with
global connections